

## Mendorong Pertumbuhan Transformatif

Driven Towards Transformative Growth

# Disclaimer

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# Highlights

## 2015

### Financial Data

01.



-9.5% Revenue 2015  
-19% Cost 2015  
66% Net Income 2015

### Operation Performance

02.



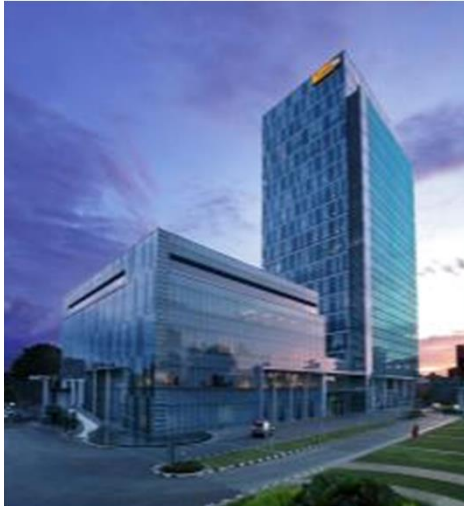
15% Coal Production 2015  
28% Overburden Removal 2015  
-26% Power production 2015

### Economic Condition

03.



-26% Coal Price 2015  
35.000 MW Government Projects



## Corporate Overview



## Outlook

## Operations Review



## Financial Review



## ABM at a Glance

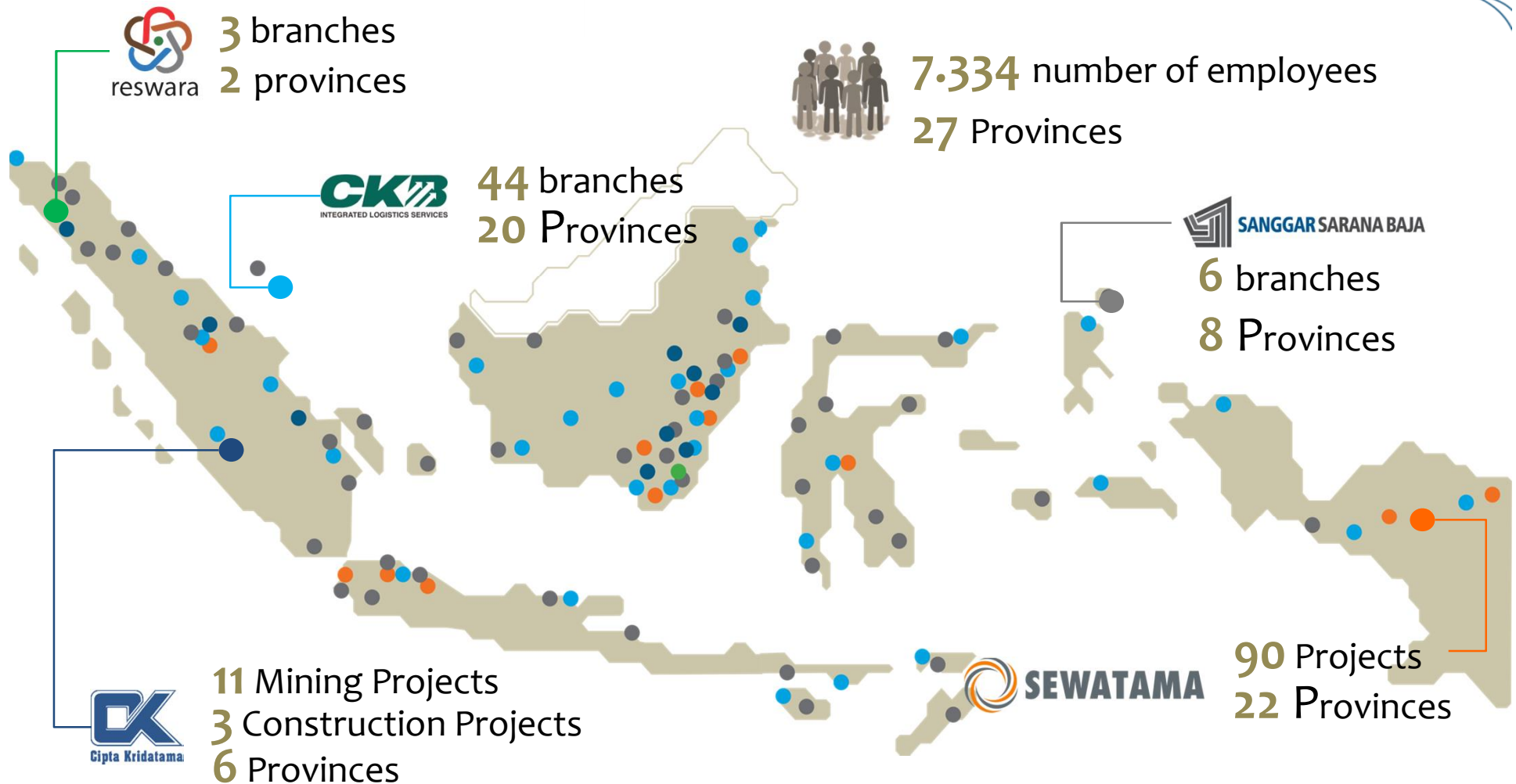
**ABM** listed all of its issued shares on the Indonesian Stock Exchange on December 6, 2011 with “ABMM” as its stock code

**ABM currently has five business activities:**

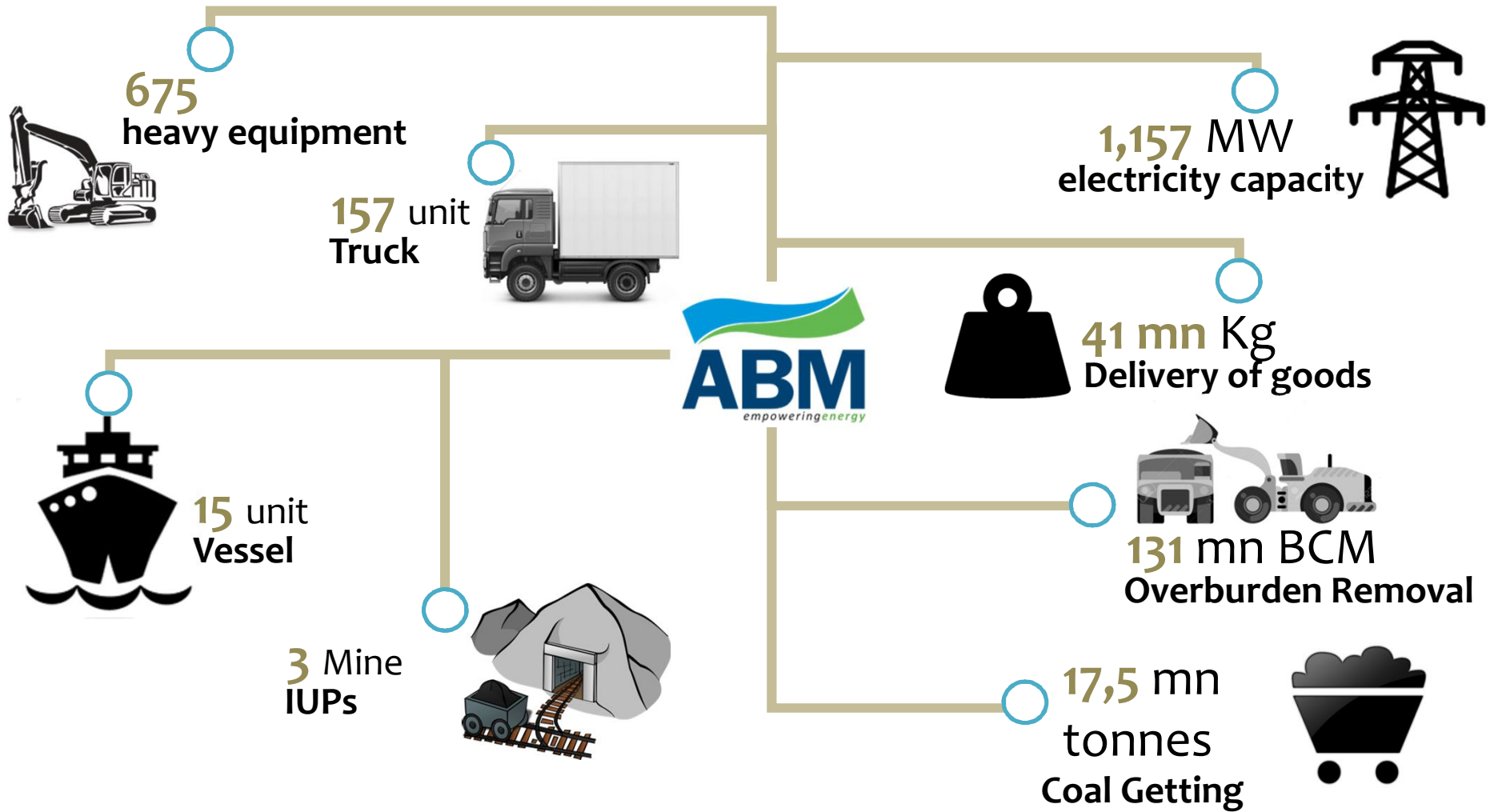




# ABM at a Glance



# ABM at a Glance



Business partner

PT ABM Investama Tbk



Chevron Indonesia



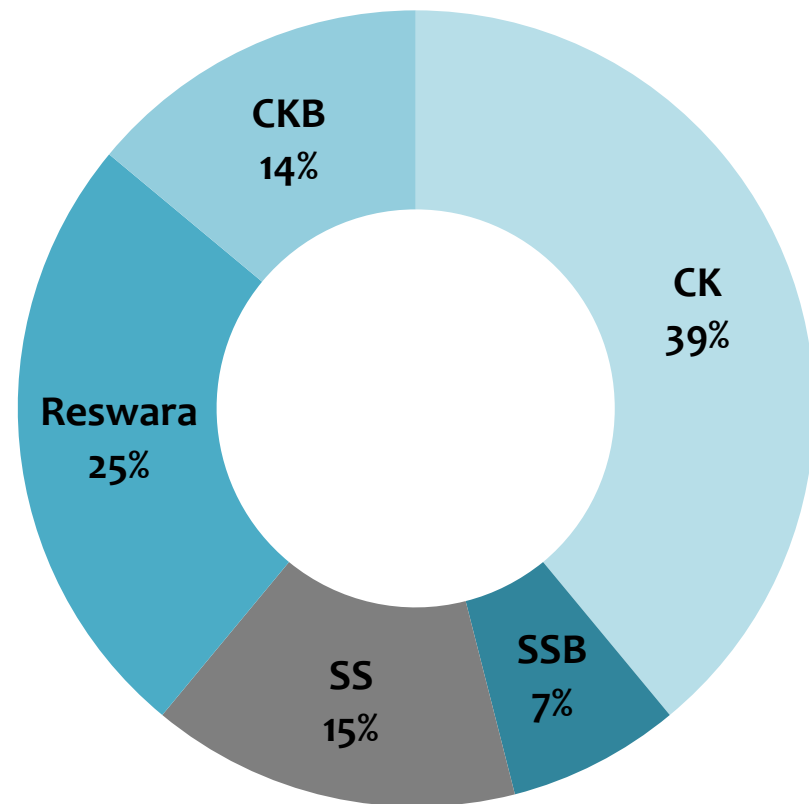


## ABM at a Glance:

# Revenue contribution 2015



Revenue Contribution  
2015



# ABM Today



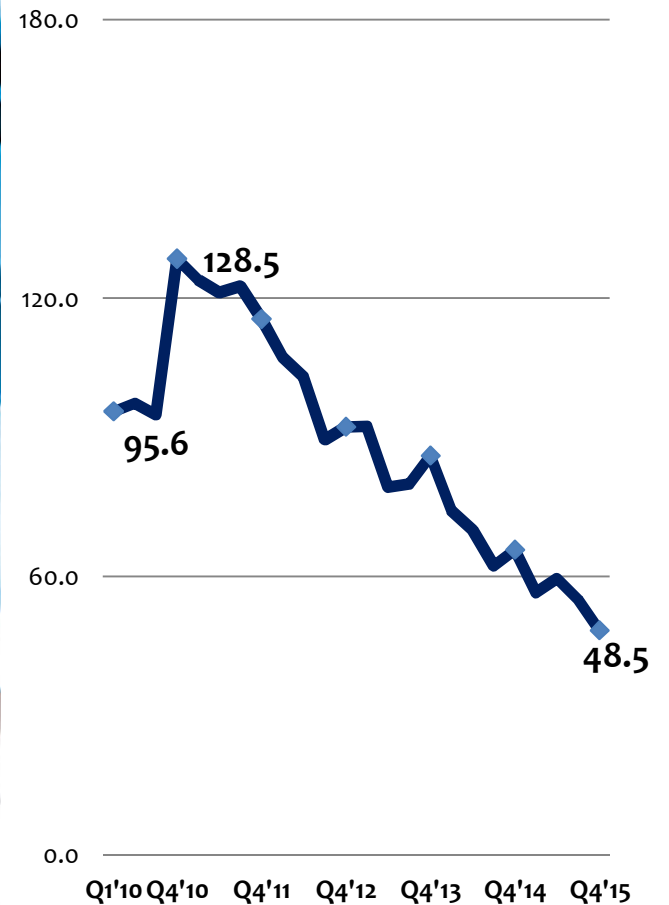


# Coal prices

1. The world economy experienced a down turn due to low purchasing power in European countries, China and Japan.
2. Impact the decline of commodities including coal



Coal  
(Newcastle)



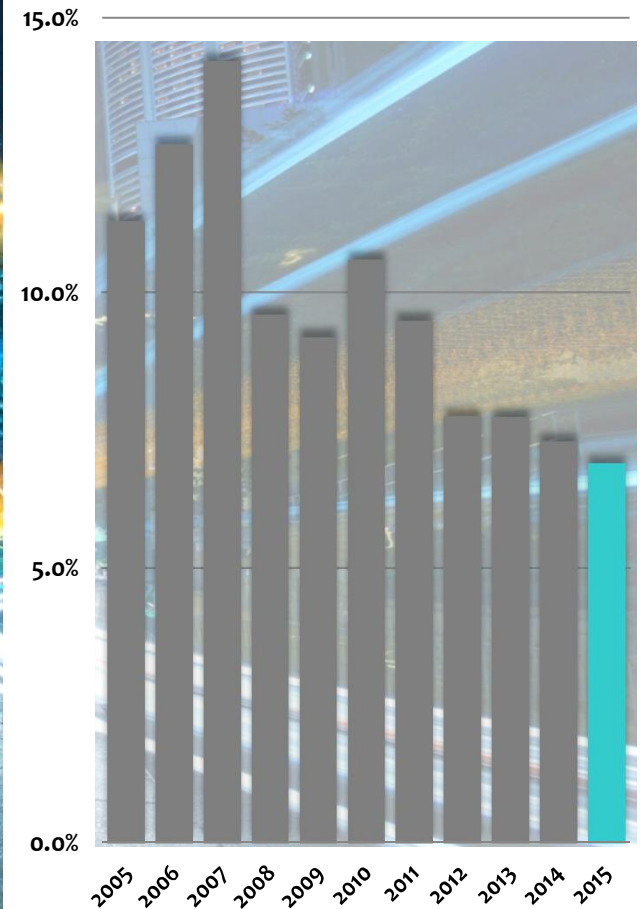
Fact : 2005-2015

## China Economic Growth

1. China consumes nearly 50% of the coal worldwide.
2. The demand of imported coal in China dropped by almost a quarter in 2014, as China's economic growth declined
3. Coal is still being the energy-option, as the price is relatively low-cost.



China's GDP





## **Corporate Overview**



## **Outlook**

## **Operations Review**



## **Financial Review**





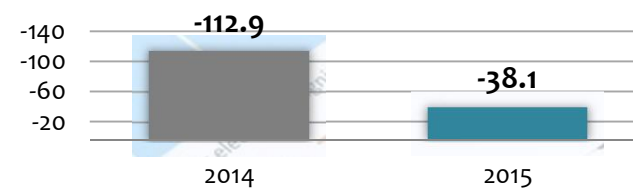
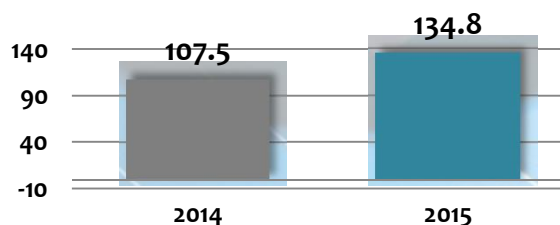
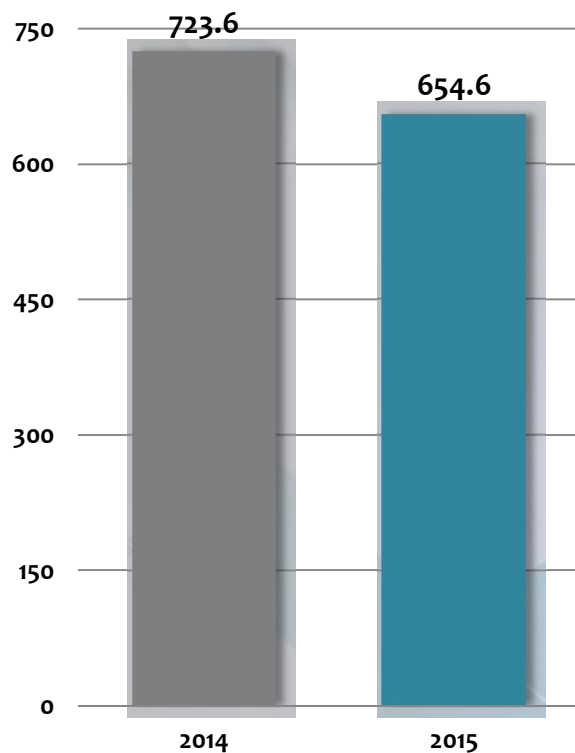
# Revenue, EBITDA, Profit (Loss)

## 2014 vs. 2015

Revenue  
(In USD mn)

EBITDA  
(In USD mn)

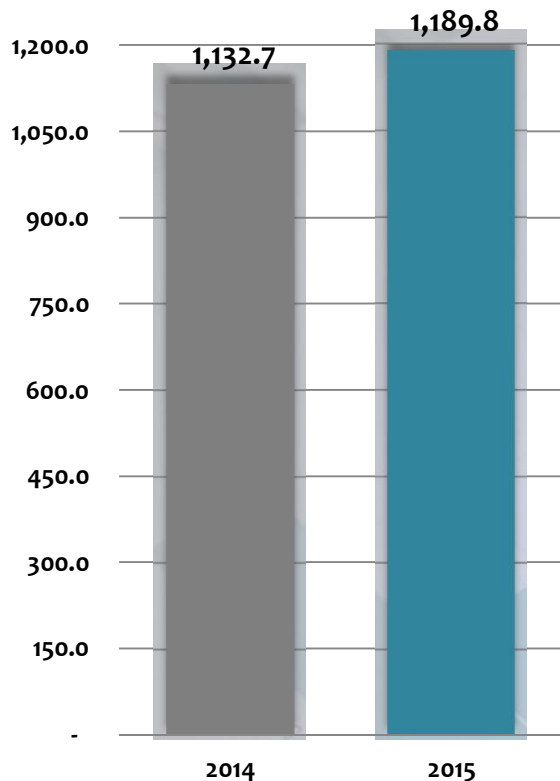
Profit (Loss)  
(In USD mn)



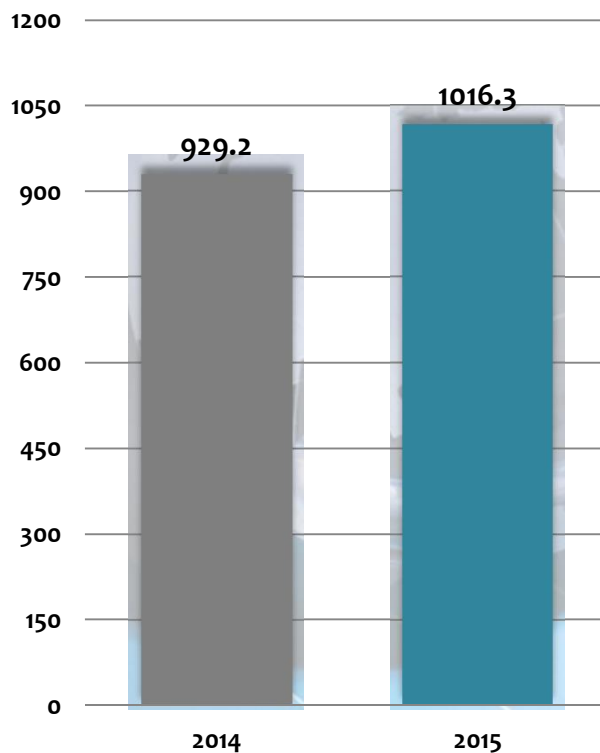
# Assets, Liabilities and Equity

## 2014 vs. 2015

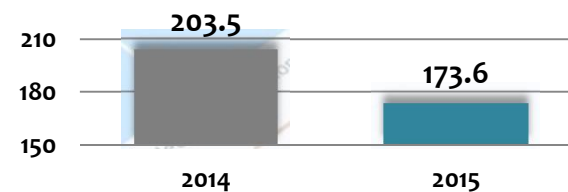
### Assets (In USD mn)



### Liabilities (In USD mn)



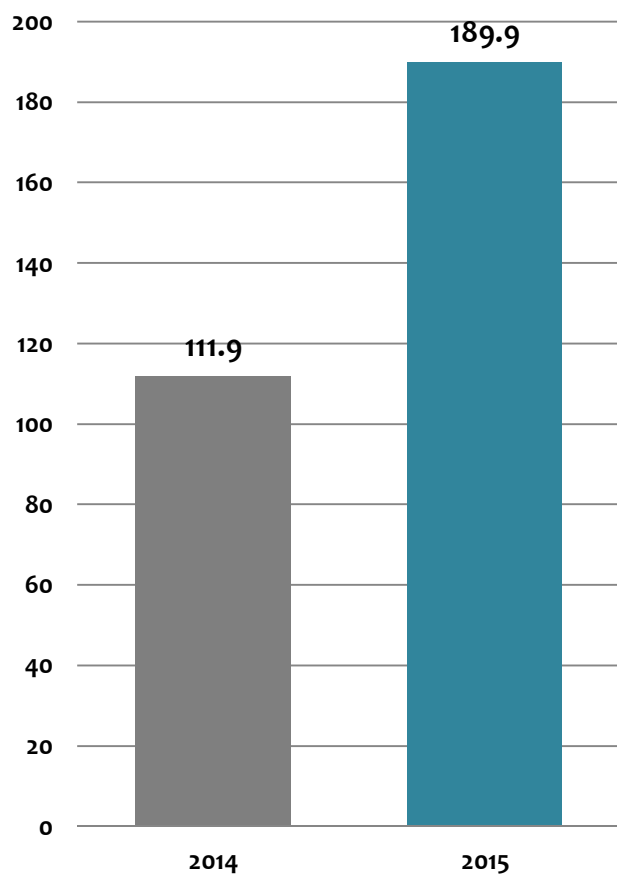
### Equity (In USD mn)



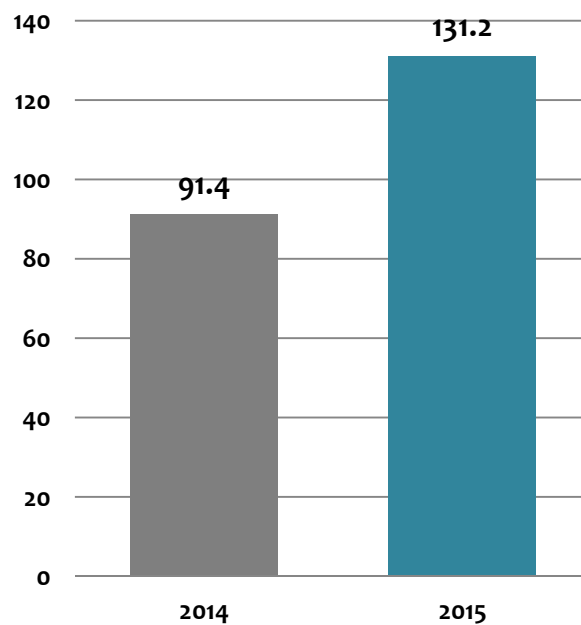
## Cash flow

### 2014 vs. 2015

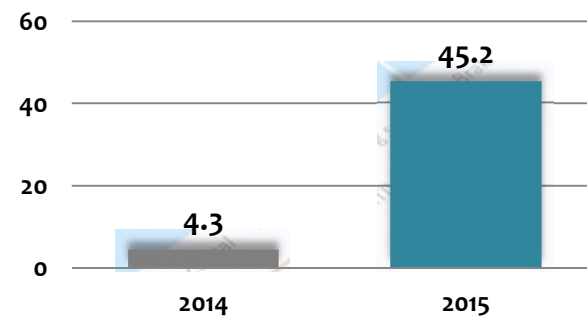
Cash Flow From Operating  
(In USD mn)

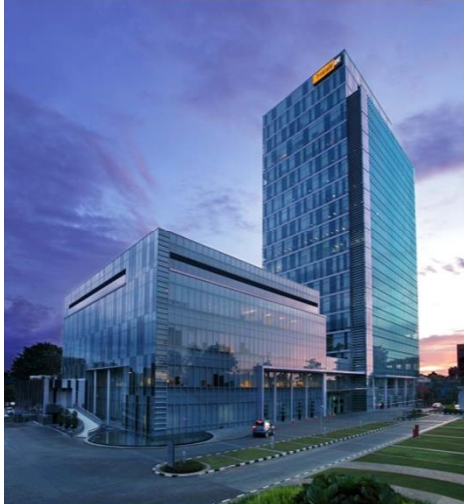


Cash Flow for Investing  
(In USD mn)



Cash Flow For Financing  
(In USD mn)





## Corporate Overview

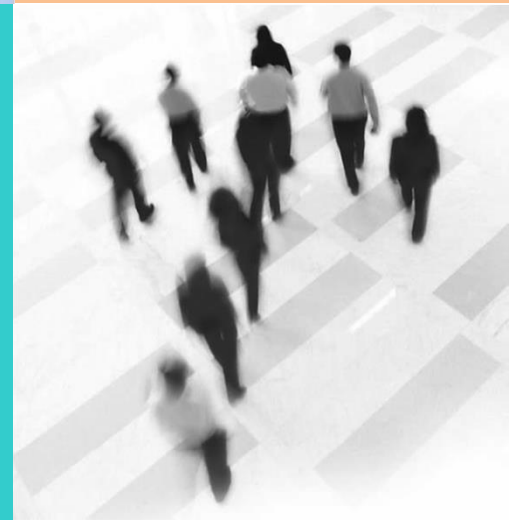


## Outlook

## Operations Review



## Financial Review



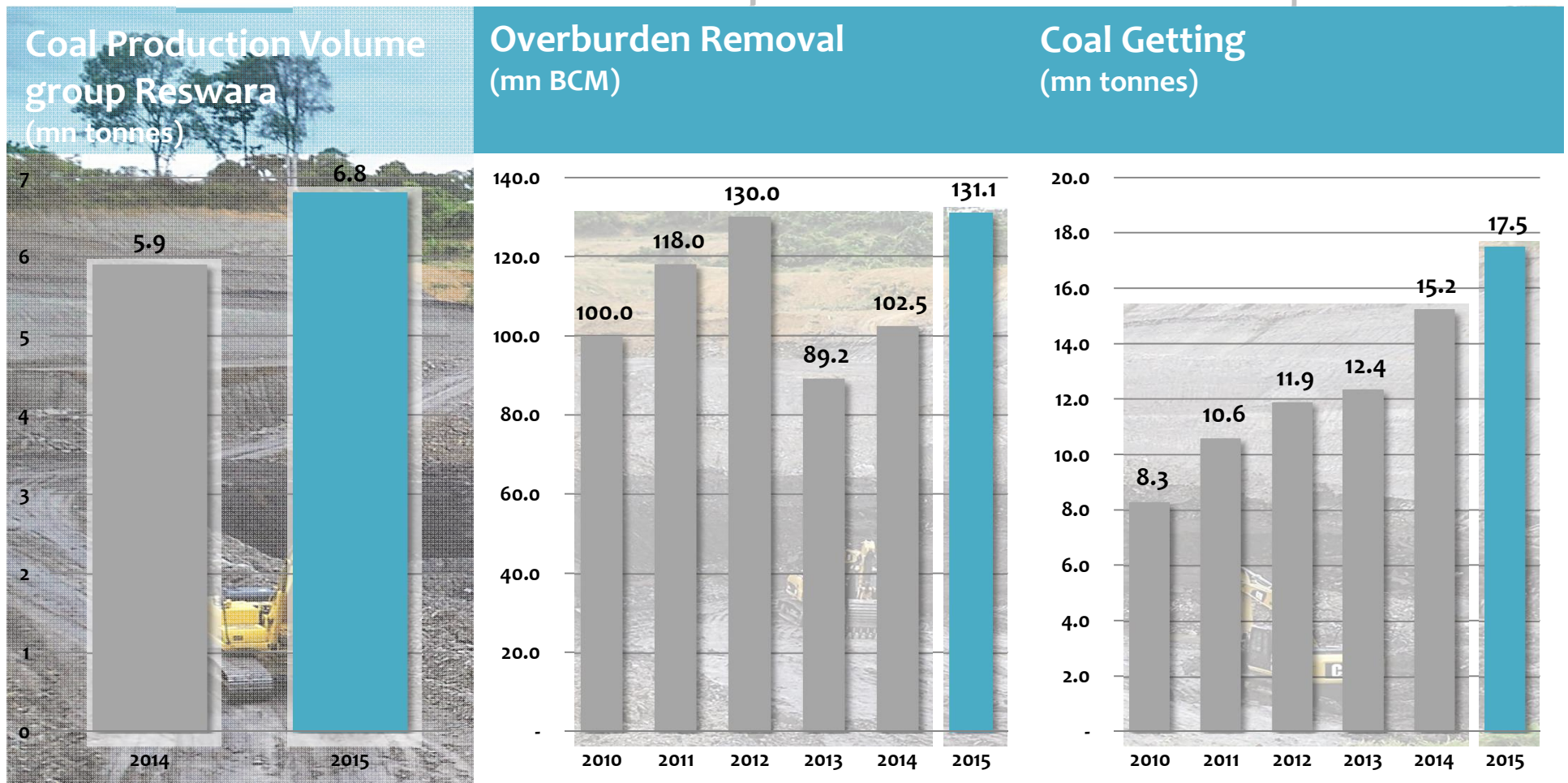
OPERATIONAL REVIEW

# Coal Mining





# Coal Performance



OPERATIONAL REVIEW

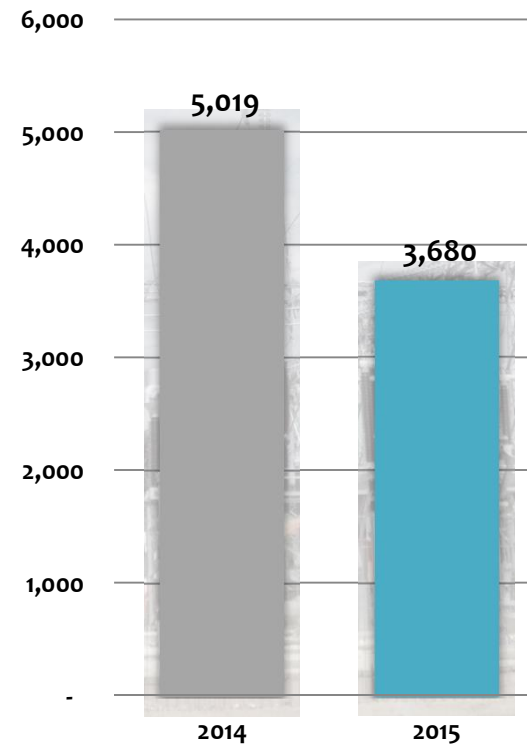
# Power Solutions



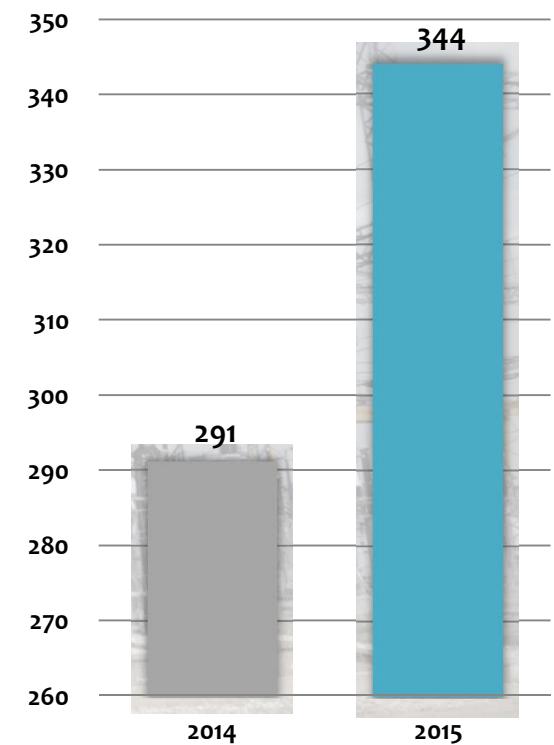
# Power Performance



Electricity production  
(bn kWh)



Average Rental Price  
(IDR/kWh)







## **Corporate Overview**



## **Outlook**

## **Operations Review**

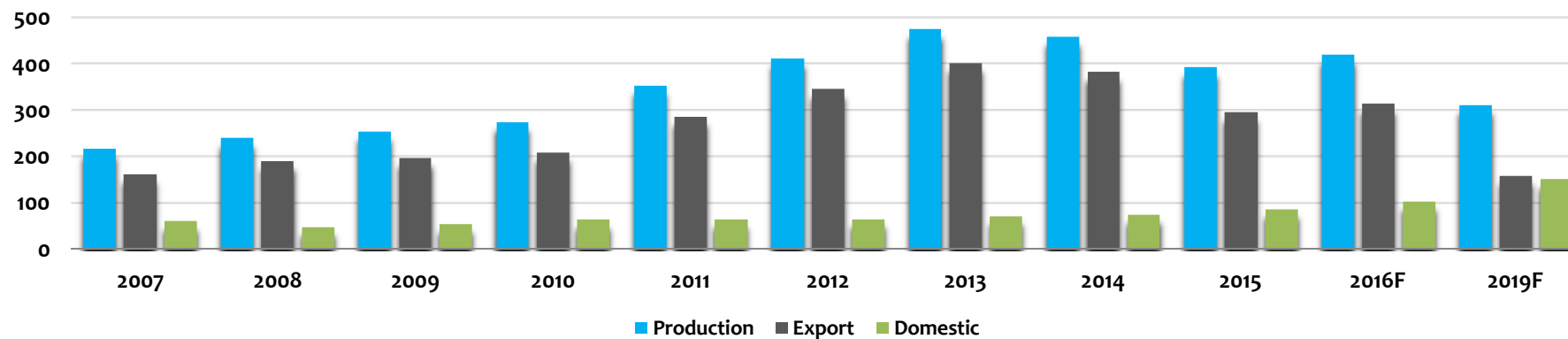


## **Financial Review**

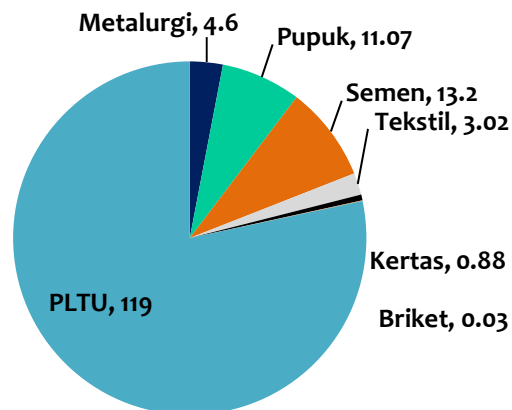


# Coal in Indonesia

## Production, Export and Consumption of Coal in Indonesia (In mn tonnes)



## Domestic Demand 2019 (In mn tonnes)

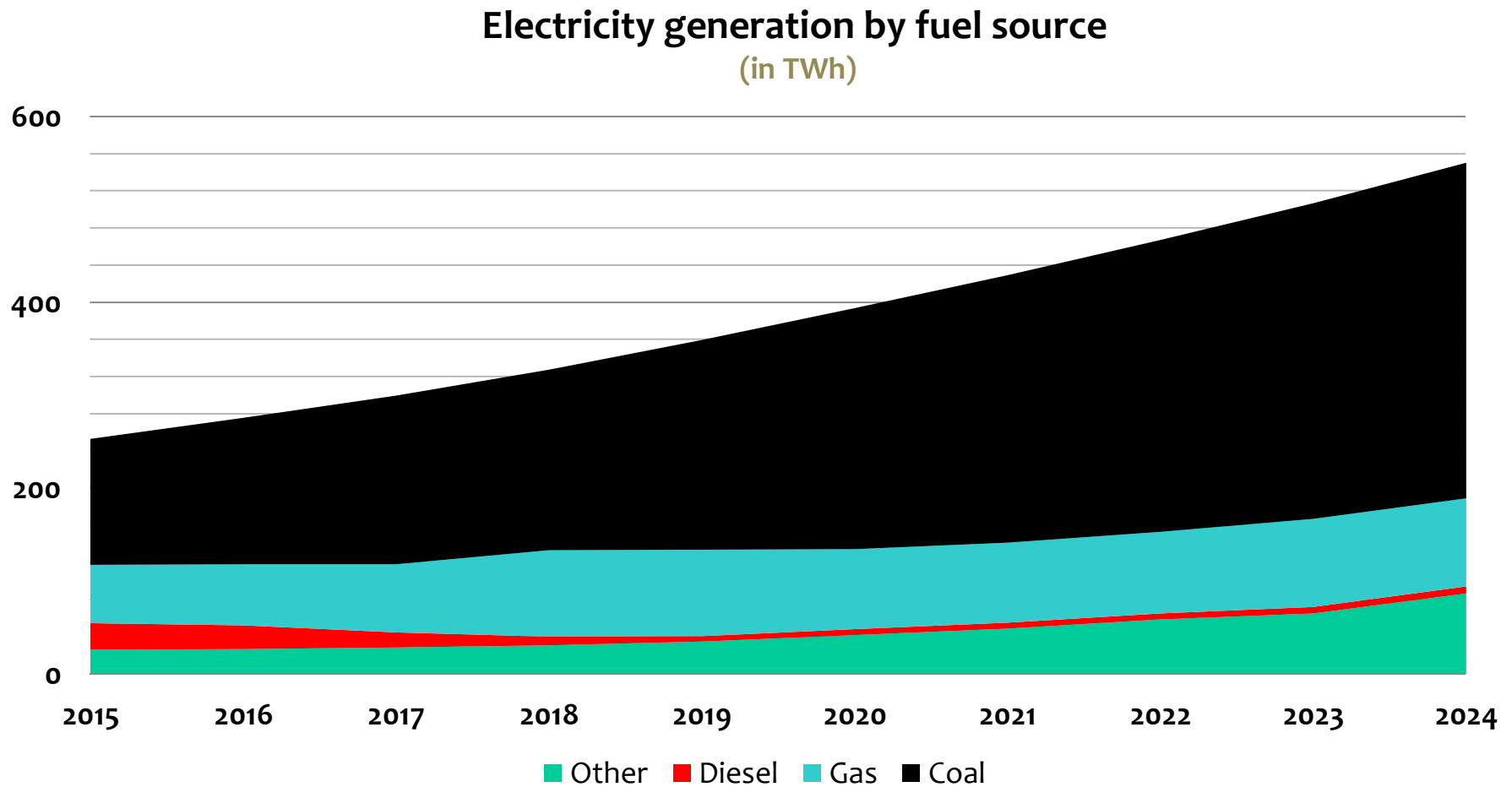


	Energy Mix	
	2011	2025
Oil	50%	23%
Coal	24%	30%
Gas	20%	20%
Renewable Energy	6%	26%

Source: Indonesian Coal Mining Association (APBI) and the Ministry of Energy and Mineral Resources (ESDM)



# Increase Demand for Coal



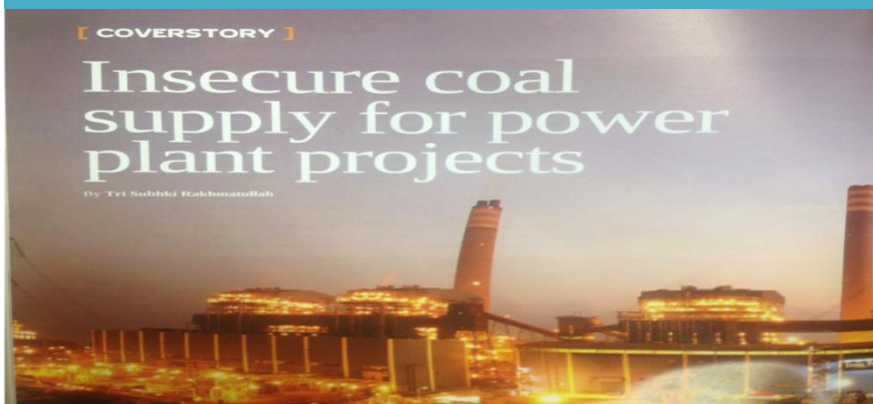
Sumber: Rencana Usaha Penyediaan Tenaga Listrik (RUPTL) 2015

## “Stok Batu Bara Tak Mencukupi Pembangkit Listrik 20 GW”

Kejatuhan harga batu bara memaksa sebagian perusahaan tambang memangkas produksinya



## “Insecure Coal Supply for Power Plant Projects”



Coal & Minerals Asia Magazine

## “Batubara Diprediksi Akan Habis 2033, Proyek 35 GW Terancam”

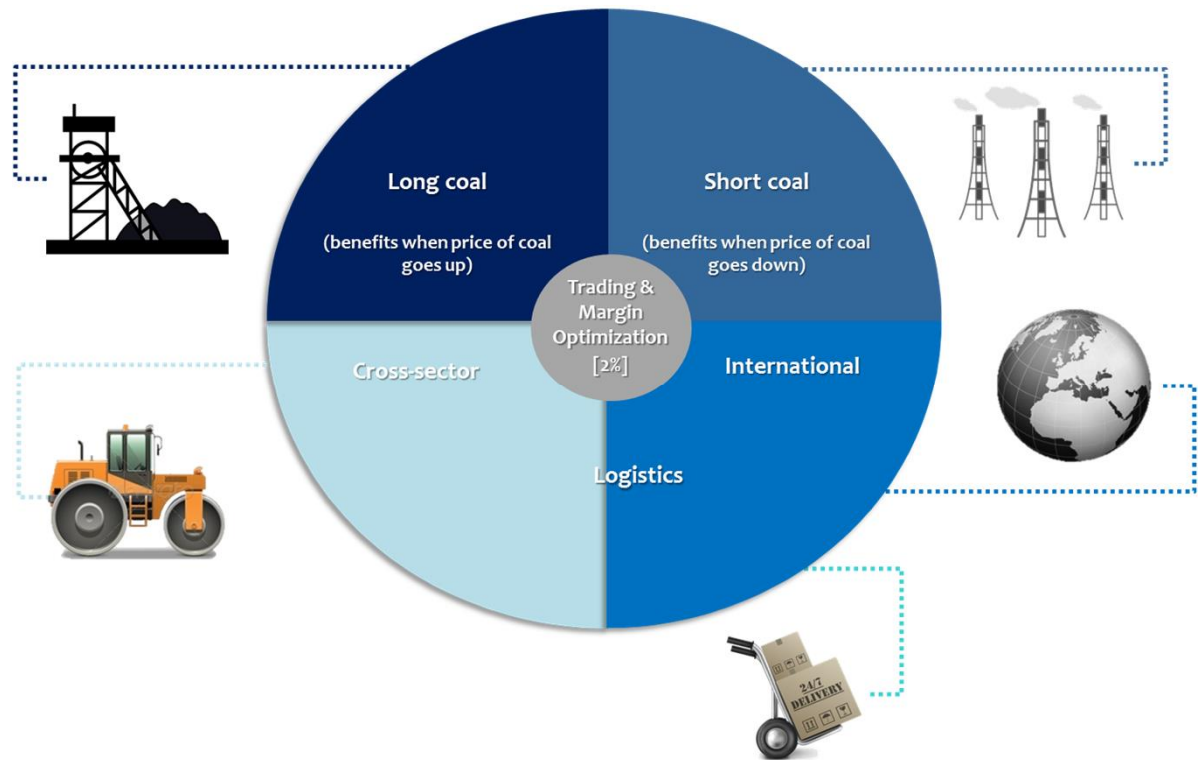


## “Proyek listrik 35 GW akan meningkatkan penyerapan batubara didalam negeri”



# ABM 2020 : Balanced Business Portfolio

Pursue operational  
excellent and transforming  
into a leading energy  
Company that manages a  
diversified and balanced  
business portfolio for the  
long term value creation



# Outlook ABM 2020

## “ABM Supports Government’s Program of 35.000 MW”

### Capex Focus

- Power Solutions:  
Investment in IPP projects
- Contractor Mine:  
New projects in the sector mine

**Capital Expenditure**  
US\$2.6 bn

### Project IPP 2020

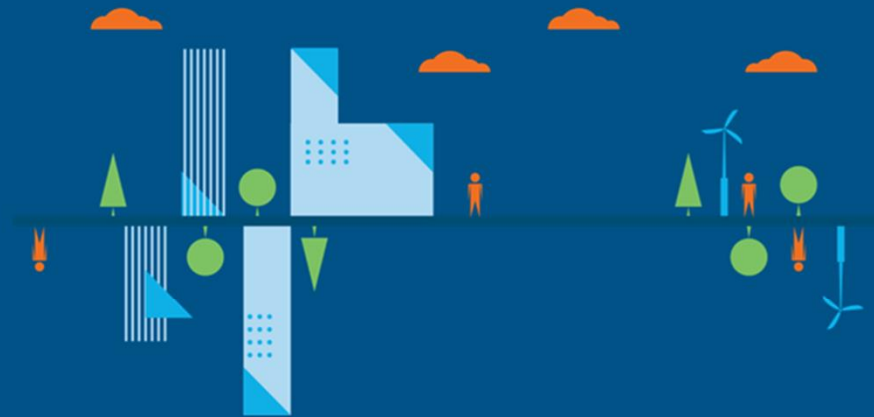
1750 MW  
(Coal=1506 MW; Gas=654MW;  
renewable=61MW)

### Source Capex

- Partnership
- Private Placement
- Bank



# Thank You





# TIA Operations

