

June 2016



**PT ABM Investama Tbk.**  
*A member of Tiara Marga Trakindo Group*  
[www.abm-investama.com](http://www.abm-investama.com)

# ABM Investama Monthly Updates



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Under Reswara, we own three coal mining companies: Tunas Inti Abadi (TIA) located in South Kalimantan and two Aceh-based mines namely MIFA Bersaudara (MIFA) and Bara Energi Lestari (BEL)





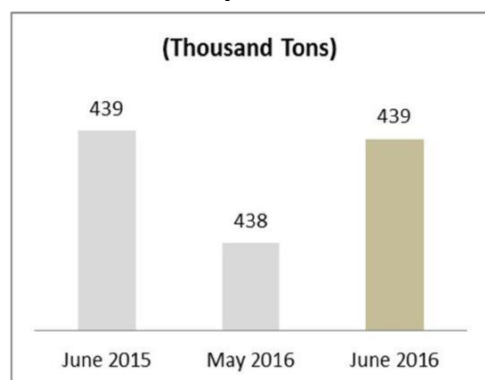
# TIA: 6M 2016 Performance



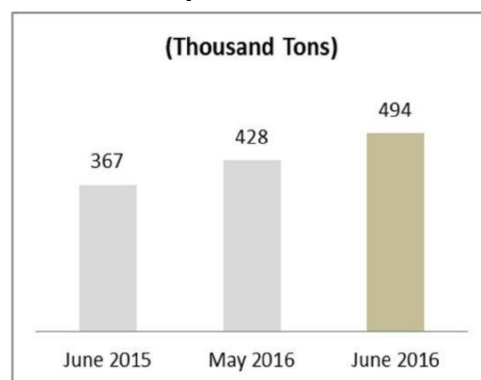
**Thermal  
Coal**

- June 2016 coal sales reached 439k tons
- 6M 2016 coal production was 2,911k tons
- 6M 2016 ASP was US\$25.3/ton vs. 6M2015's US\$32.9 /ton

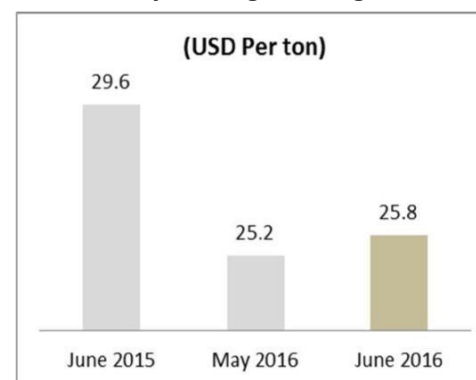
**Monthly Coal Sales**



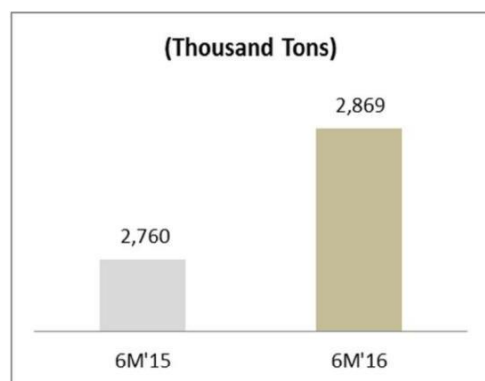
**Monthly Coal Production**



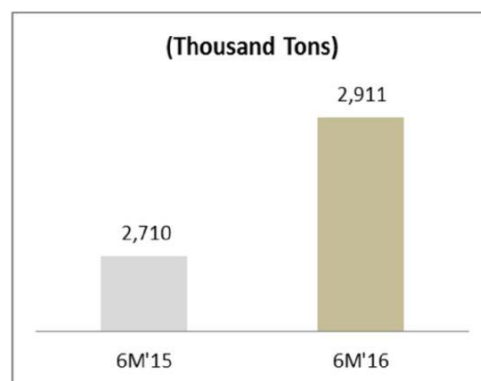
**Monthly Average Selling Price**



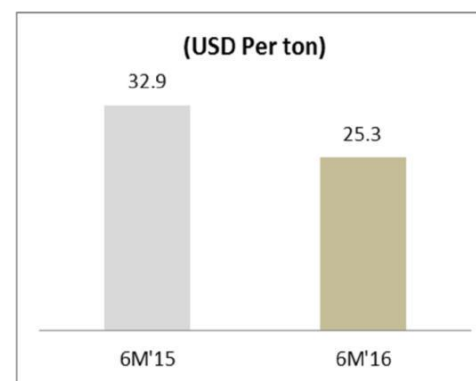
**6M Coal Sales**



**6M Coal Production**



**6M Coal ASP**



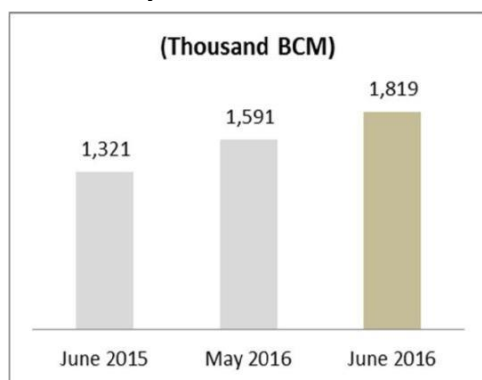
# TIA: (continued)



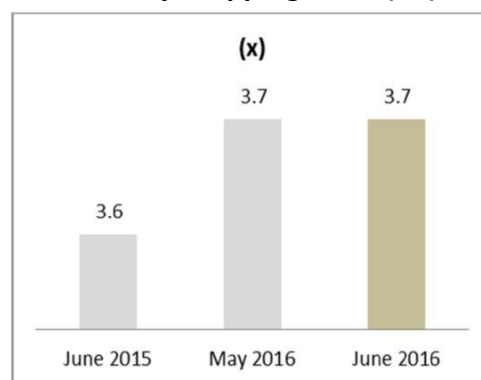
**Thermal  
Coal**

- June 2016 Overburden Removal reached 1,819k tons
- TIA's Monthly Stripping Ratio (SR) in June 2016 was 3.7x
- 6M 2016 cash cost reached USD18.9 per ton

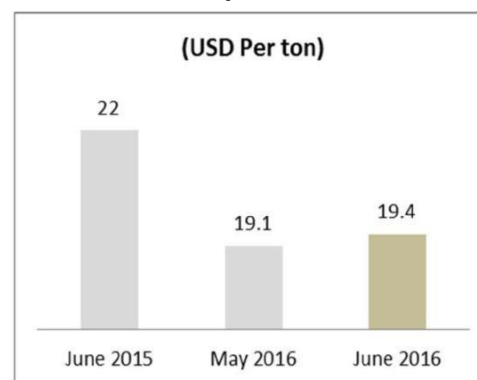
**Monthly Overburden Removal**



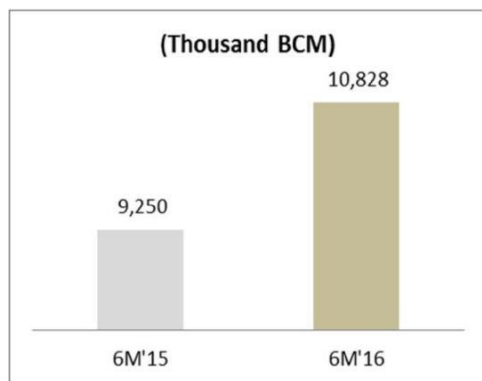
**Monthly Stripping Ratio (SR)**



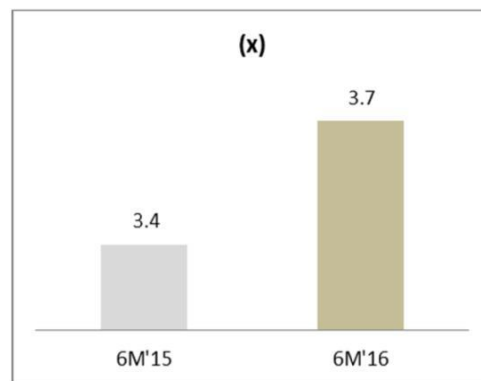
**Monthly Cash Cost**



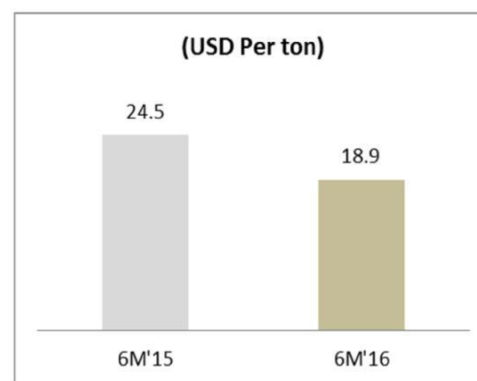
**6M Overburden Removal**



**6M SR**



**6M Cash Cost**



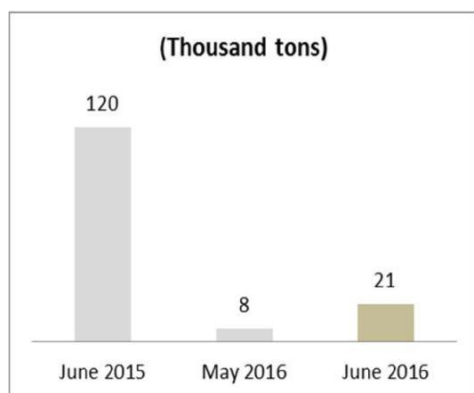


**Thermal  
Coal**

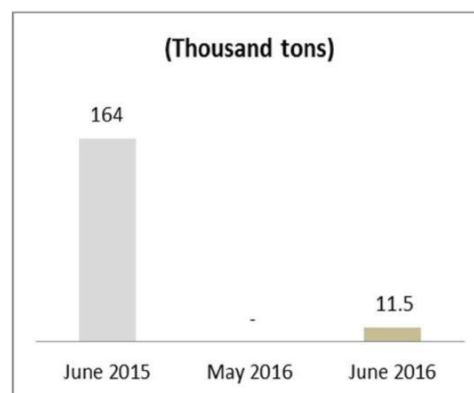
# MIFA: 6M 2016 Performance

- June 2016 coal sales reached 21k tons
- 6M 2016 coal production was 11.5k tons
- 6M 2016 ASP was US\$23.7/ton vs. 6M2015's US\$24.0/ton

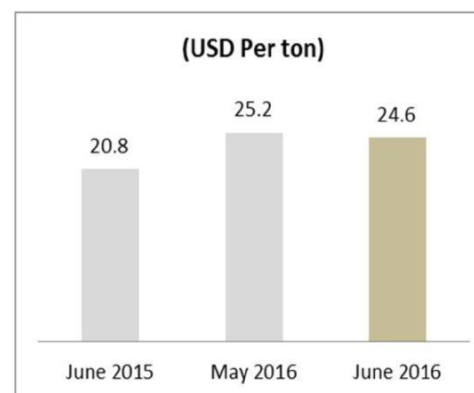
**Monthly Coal Sales**



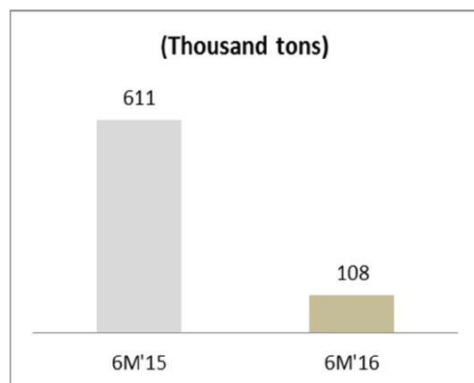
**Monthly Coal Production**



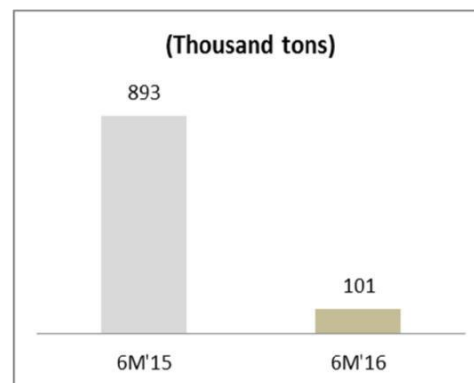
**Monthly Average Selling Price**



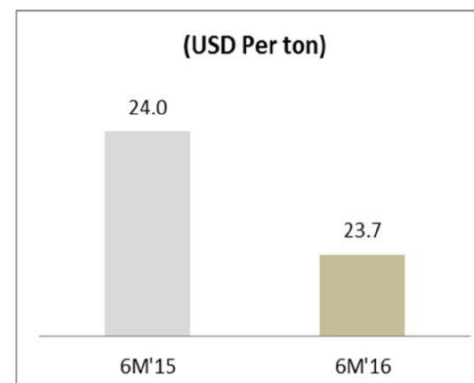
**6M Coal Sales**



**6M Coal Production**



**6M Coal ASP**



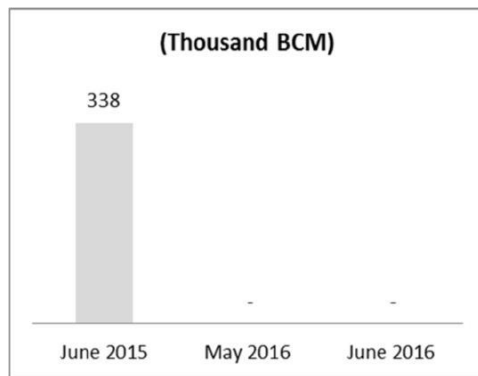


**Thermal  
Coal**

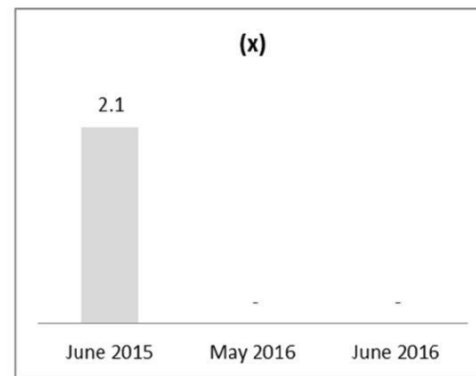
# MIFA: (continued)

- June 2016 cash cost reached USD57.2 per ton

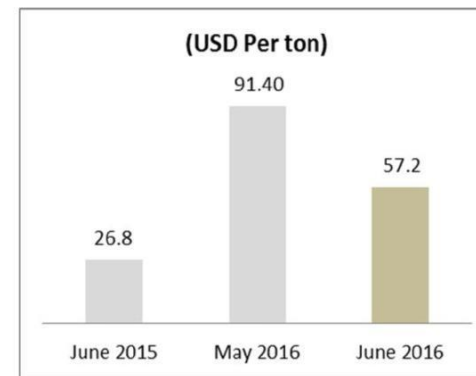
**Monthly Overburden Removal**



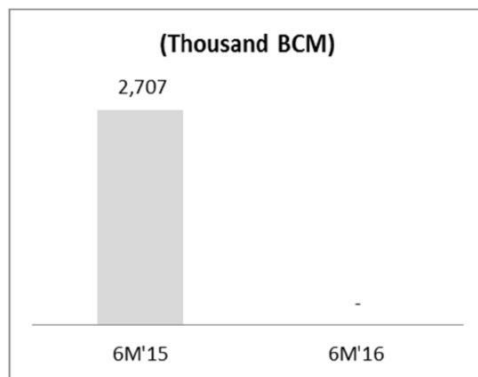
**Monthly Stripping Ratio (SR)**



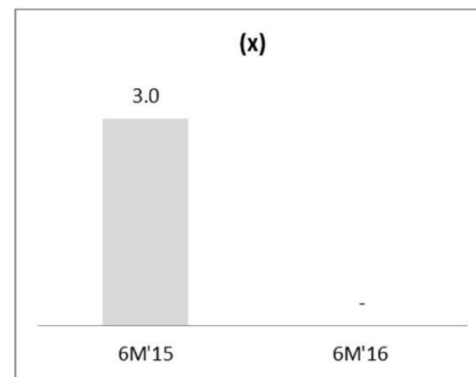
**Monthly Cash Cost**



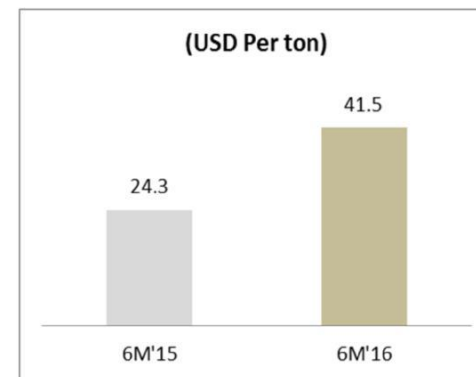
**6M Overburden Removal**



**6M SR**



**6M Cash Cost**



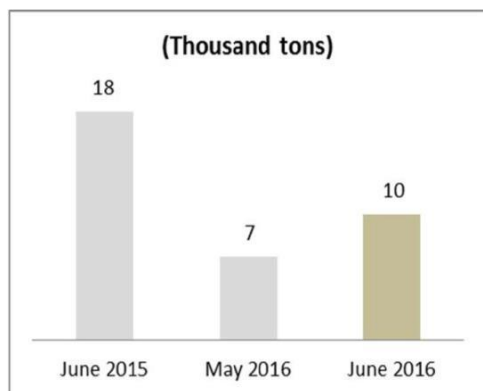


**Thermal  
Coal**

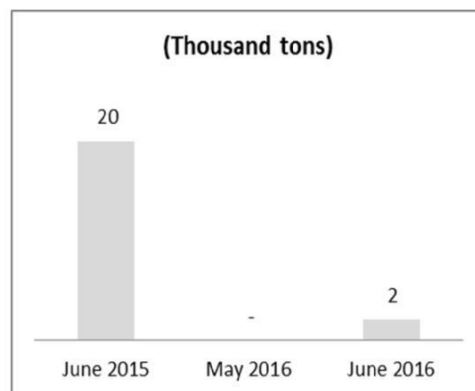
# BEL: 6M 2016 Performance

- BEL reported June 2016 sales of 10k tons, lower than May 2016
- BEL's ASP based on contract with EAS was USD 24.0/ton

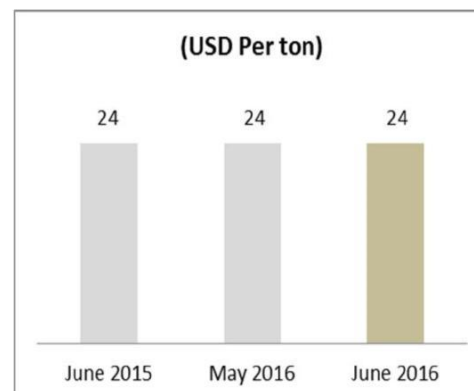
**Monthly Coal Sales**



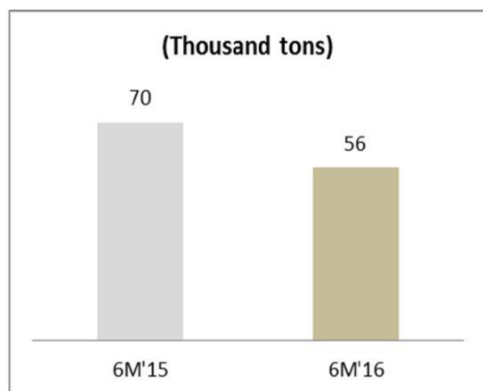
**Monthly Coal Production**



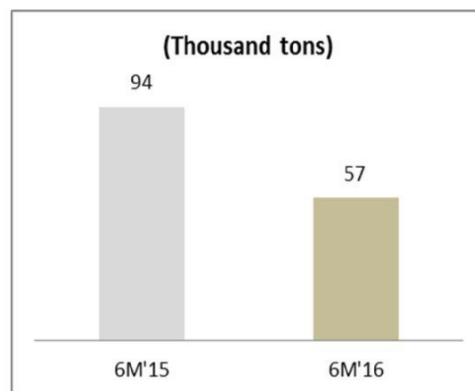
**Monthly Average Selling Price**



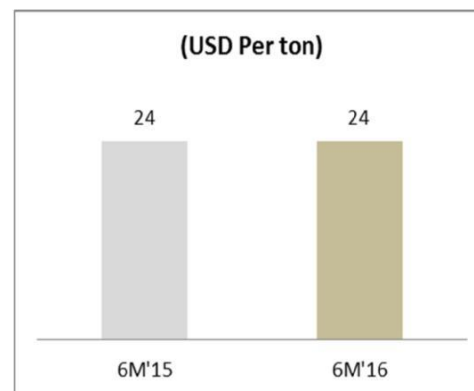
**6M Coal Sales**



**6M Coal Production**



**6M Coal ASP**







**Thermal  
Coal**

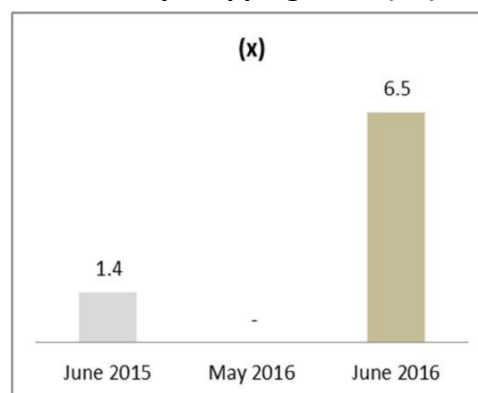
## BEL: (continued)

- 6M 2016 OB Removal reached 84k tons
- BEL reported cash cost of 27.6 in June 2016
- 6M 2016 cash cost reached USD16.7 per ton

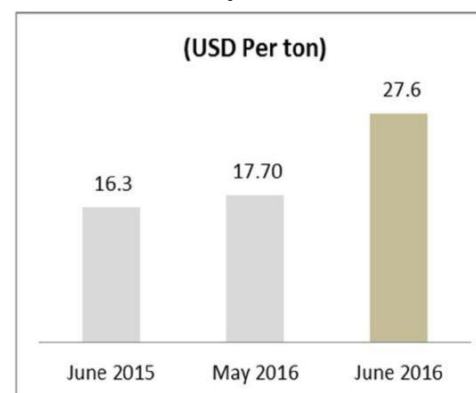
**Monthly Overburden Removal**



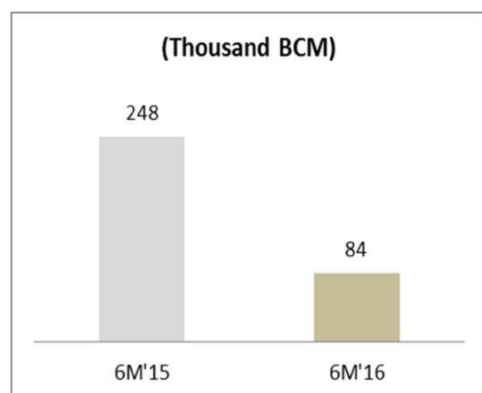
**Monthly Stripping Ratio (SR)**



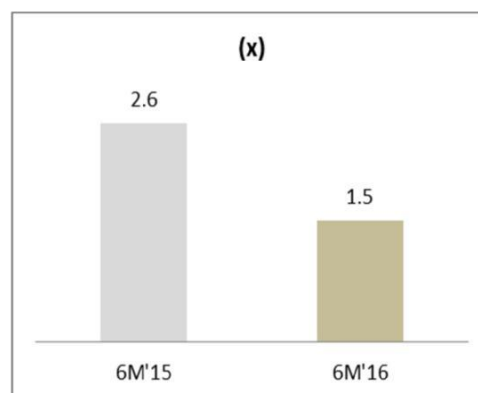
**Monthly Cash Cost**



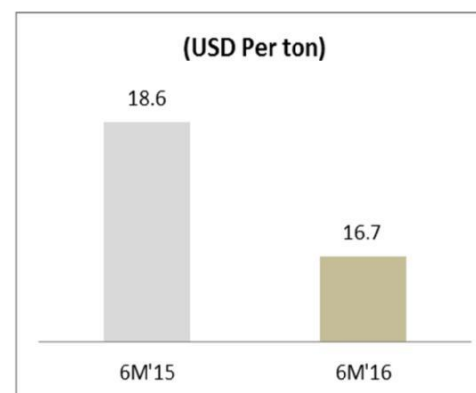
**6M Overburden Removal**



**6M SR**



**6M Cash Cost**





Cipta Kridatama provides coal mining contracting services, consisted of overburden removal, rental services, and earthmoving construction



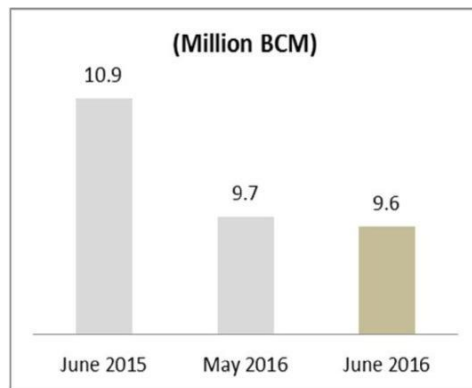


**Mining  
Contractor**

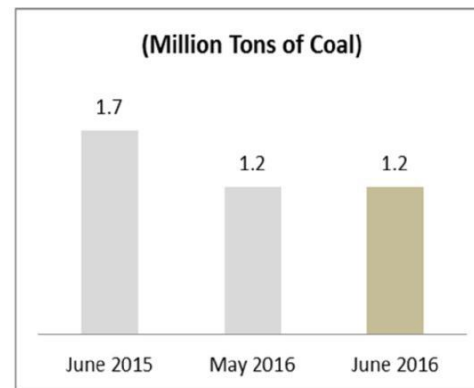
# CK: 6M 2016 Performance

- Overburden (OB) removal was 9.6 million BCM in June 2016
- CK's monthly Stripping Ratio (SR) in June 2016 was 8.0x

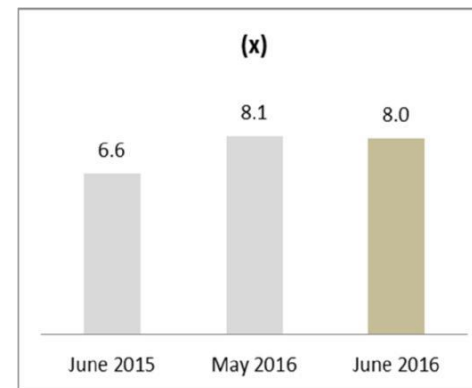
**Monthly OB Removal**



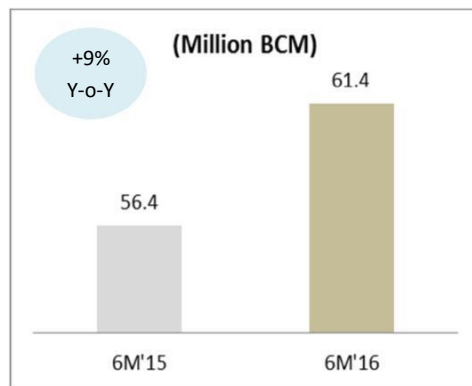
**Monthly Rental Services**



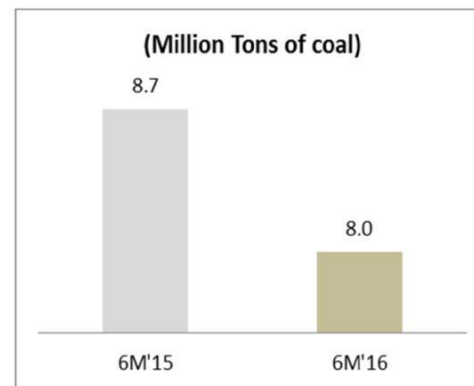
**Monthly Implied Stripping Ratio**



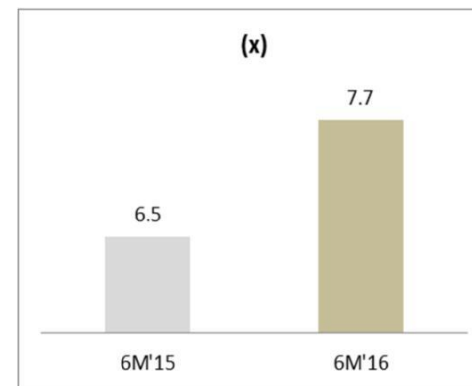
**6M OB Removal**



**6M Rental Services**



**6M Implied Stripping Ratio**



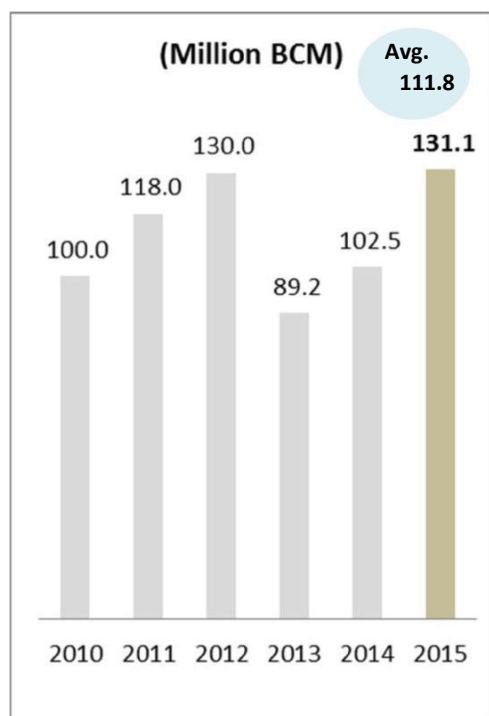
# CK: Historical Performance 2010 - 2015



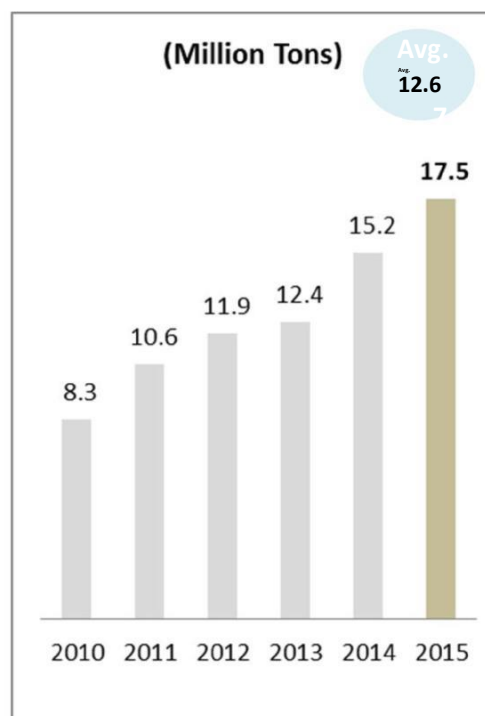
**Mining  
Contractor**

- CK's OB removal recovered to 131.1 million BCM in 2015
- Rental services posted record high of 17.5 million tons of coal in 2015

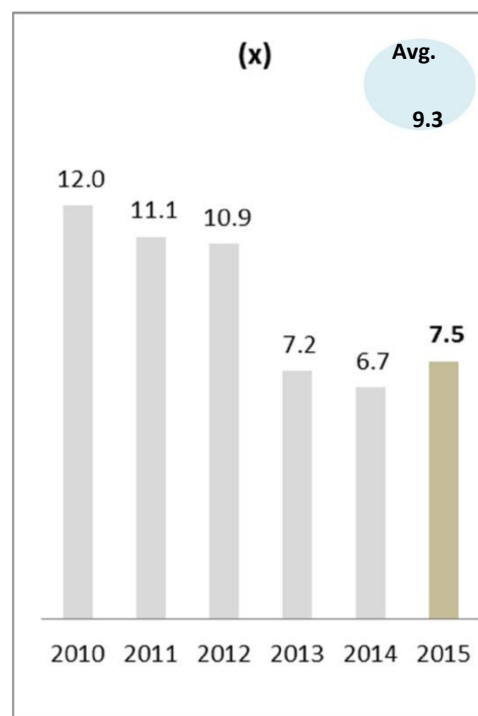
**OB Removal 2010 - 2015**



**Rental Service 2010 - 2015**



**Implied SR 2010 - 2015**



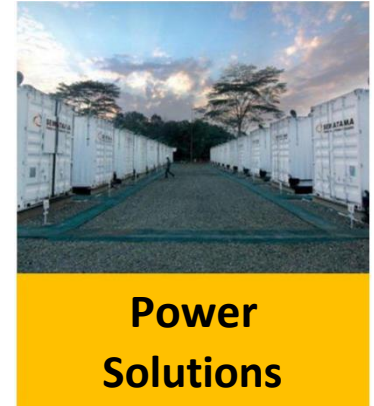




Sewatama power solution business ranges from Power Engine Rental (Temporary Power), Independent Power Producer (IPP), to Operation and Maintenance (O&M)



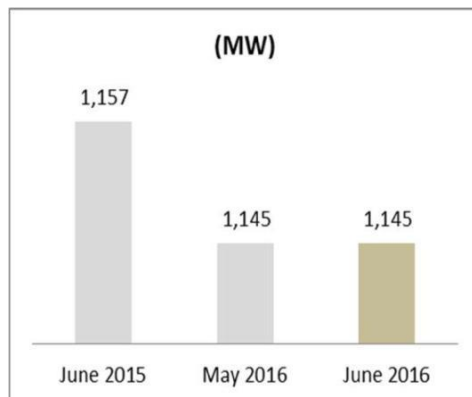




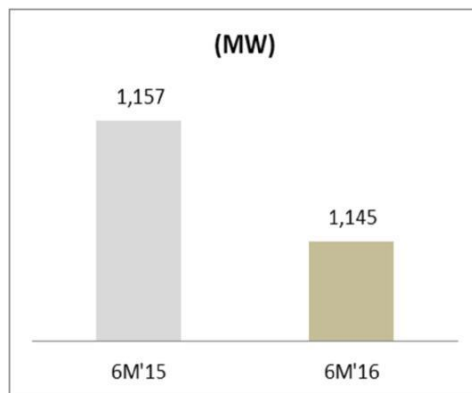
# Temporary Power (TP): 6M 2016 Performance

- June 2016 total TP installed capacity reached 1,145 MW
- Availability of TP in June 2016 was 35.5%
- June 2016 electricity production from TP was 292.6 mn Kwh

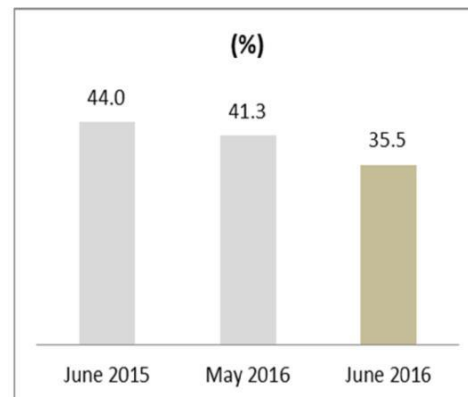
**Monthly Installed Capacity**



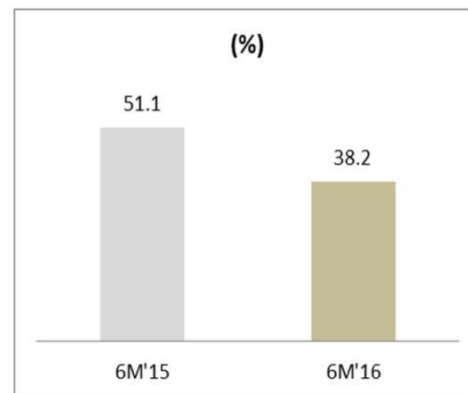
**6M Installed Capacity**



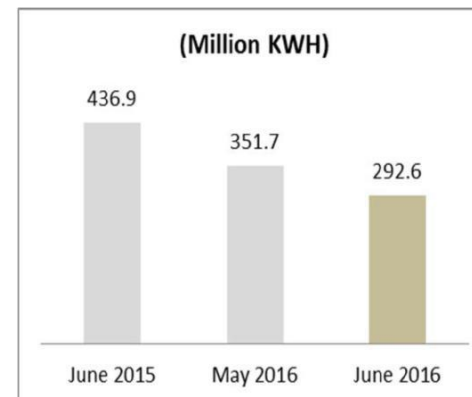
**Monthly Availability**



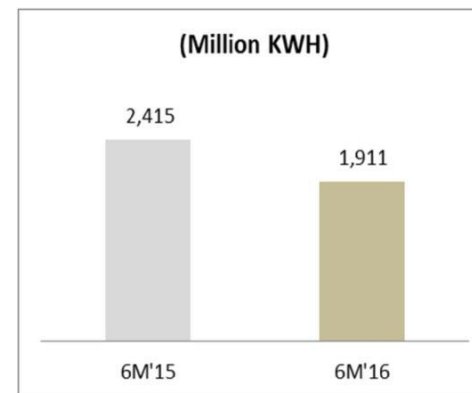
**6M Availability**



**Monthly Electricity Production**



**6M Electricity Production**

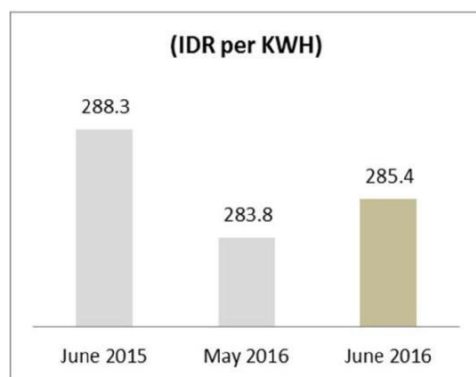


# Temporary Power: (continued)

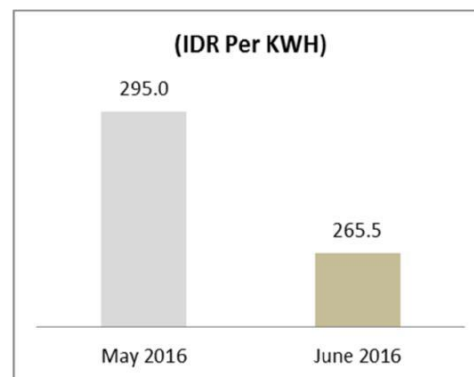
- Blended Lease Rate in June 2016 was IDR 285 per kWh
- Utility Lease Rate in June 2016 was IDR 267 per kWh
- Non Utility Lease Rate in June 2016 was IDR 470 per kWh



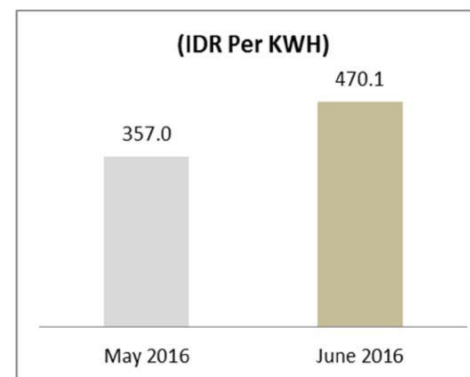
**Blended Monthly Lease Rate**



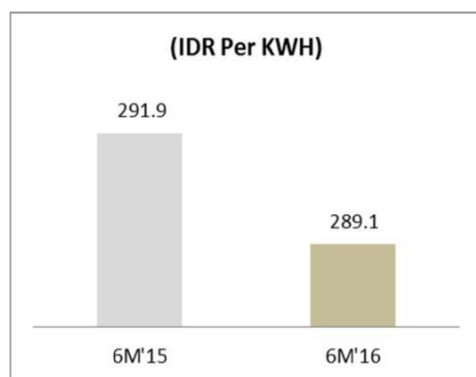
**Utility Monthly Lease Rate**



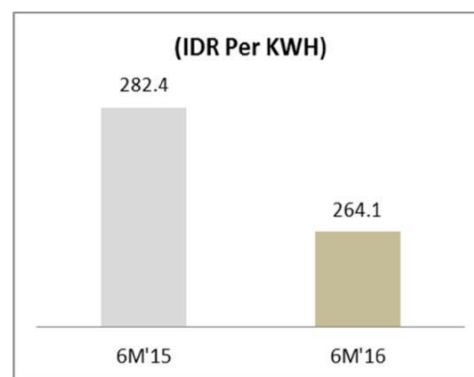
**Non Utility Monthly Lease Rate**



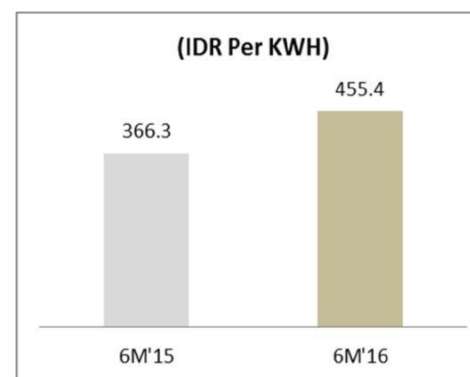
**6M Blended Lease Rate**



**6M Utility Lease Rate**



**6M Non Utility Lease Rate**

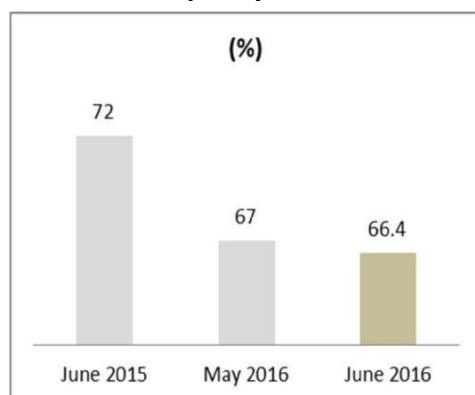


# IPP: 6M 2016 Performance (EAS only)

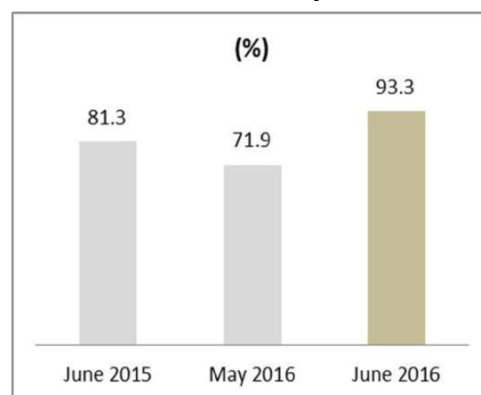


- Electricity production reached 36.5 mn Kwh for the 6M 2016
- Capacity factor reached 66.4% in June 2016

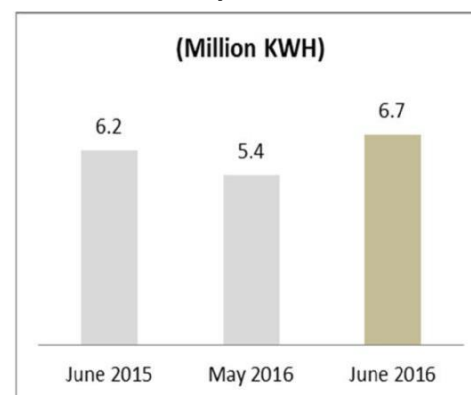
**Capacity Factor**



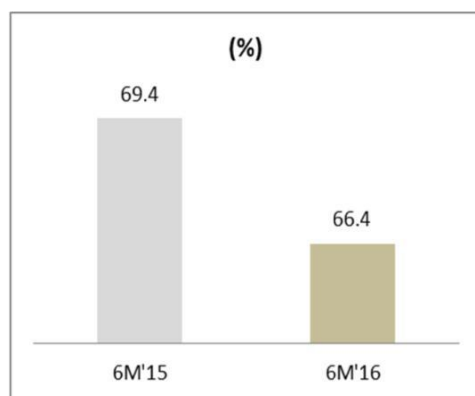
**Availability**



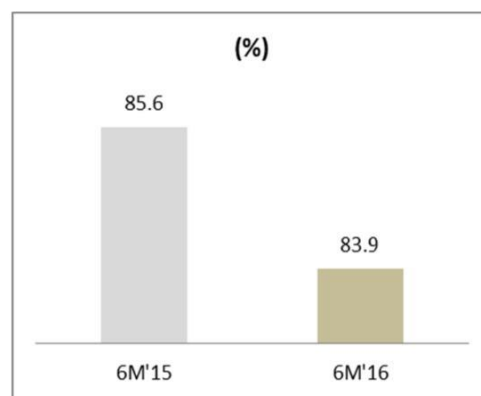
**Electricity Production**



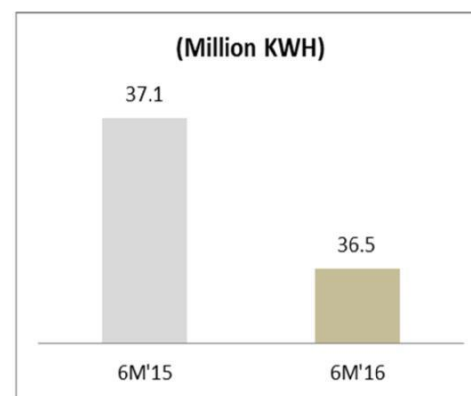
**6M Capacity Factor**



**6M Availability**

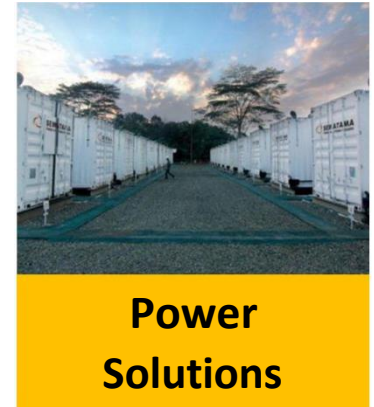


**6M Electricity Production**

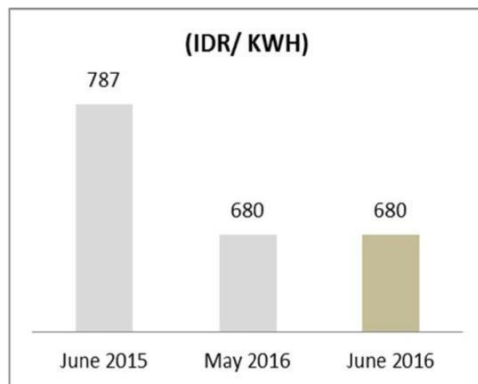


# IPP: EAS only (continued)

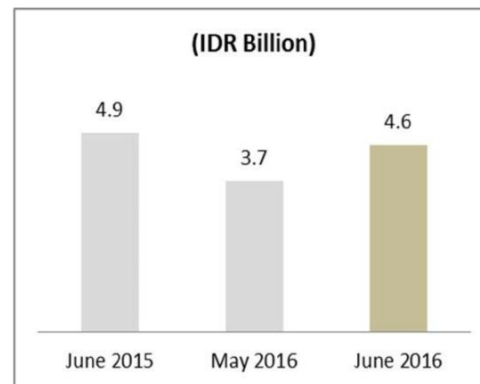
- EAS generated Revenues of about IDR 24.8bn for the 6M 2016
- Lease Rate of EAS was IDR 680 per Kwh in 6M 2016



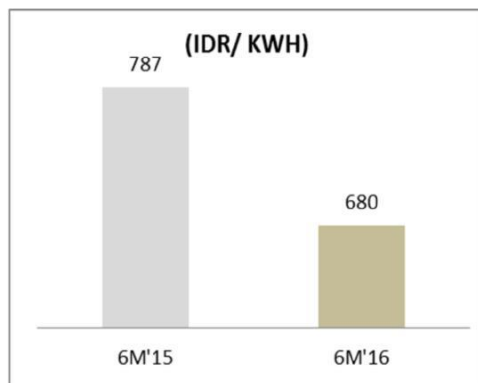
**Average Rate**



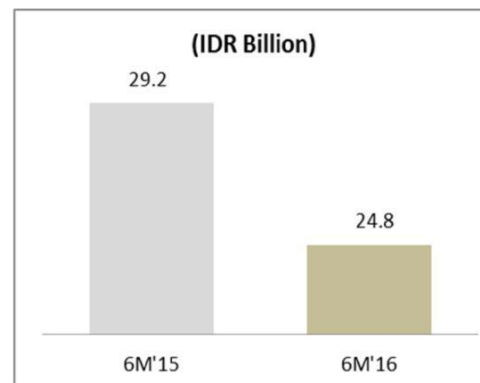
**Revenues**



**6M Average Rate**



**6M Revenues**



## **UNAUDITED FINANCIALS RESULTS**



# Consolidated Balance Sheet

Assets (in US\$ million)	31-Dec-15	30- June-16	Liabilities & Equities (in US\$ million)	31-Dec-15	30- June-16
Cash and Other Current Financial Assets	139.9	126.7	Short-term Interest Bearing Debts	164.2	236.4
Trade Receivables, net	141.3	150.8	Trade Payables, Third Parties	45.8	27.6
Inventories, net	19.5	20.8	Trade Payables, Related Parties	129.9	134.5
Other Current Assets	37.5	33.2	Other Current Liabilities	45.2	65.1
<b>Total Current Assets</b>	<b>338.2</b>	<b>331.5</b>	<b>Total Current Liabilities</b>	<b>385.1</b>	<b>463.6</b>
Fixed Assets, net	737.8	703.5	Long-term Interest Bearing Debts	437.6	328.3
Mining Properties, net	39.5	38.1	Other Non-Current Liabilities	193.5	173.8
Other Non-Current Assets	74.3	73.8	<b>Total Non-Current Liabilities</b>	<b>631.1</b>	<b>502.1</b>
<b>Total Non-Current Assets</b>	<b>851.6</b>	<b>815.4</b>	<b>Total Liabilities</b>	<b>1,016.2</b>	<b>965.7</b>
<b>Total Assets</b>	<b>1,189.8</b>	<b>1,146.9</b>	<b>Equity and Non-Controlling Interests</b>	<b>173.6</b>	<b>181.2</b>

(in USD million)	Dec 31, 2015		June 30, 2016		Change
Cash and Near Cash	139.9		126.7	↓	(13.2)
Total Interest Bearing Debt	601.8	→	564.7	↓	(37.1)
Net Debt	461.9	→	438.0	↓	(23.9)
<b>Net Debt to Equity Ratio</b>	2.7		2.4		
<b>Net Debt to EBITDA</b>	3.4		3.4*		

\*Trailing EBITDA

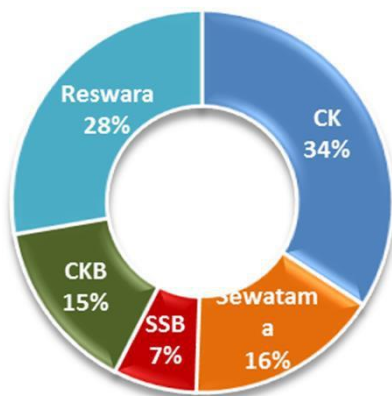
# Consolidated Profit & Loss

Description	a	b	c
	30 June	30 June	% Variance
	2015	2016	c = (b-a)/a
Revenues	338,729,658	279,948,644	-17%
COGS	272,983,847	219,656,397	-20%
<b>Gross Profit</b>	<b>65,745,811</b>	<b>60,292,248</b>	<b>-8%</b>
<b>GP Margin</b>	<b>19%</b>	<b>22%</b>	
Selling and GA expenses	(37,187,290)	(32,032,042)	-14%
Other operating income	6,130,968	836,439	-86%
Other operating expenses	(5,239,330)	(4,809,932)	-8%
Forex gain (loss) - operating	(2,896,170)	(523,661)	-82%
<b>Income from operations</b>	<b>26,553,989</b>	<b>23,763,052</b>	<b>-11%</b>
<b>OP Margin</b>	<b>8%</b>	<b>8%</b>	
Equity in NI of associate company	485,965	226,252	-53%
Finance income	2,426,598	1,552,424	-36%
Finance charges	(19,005,511)	(16,649,894)	-12%
Forex gain (loss) - financing	(2,815,631)	1,523,799	-154%
<b>Income before income tax</b>	<b>7,645,411</b>	<b>10,415,633</b>	<b>36%</b>
	-		
Income tax expense	(6,116,081)	(4,767,288)	-22%
MINI	(2,734,222)	(3,458,127)	26%
<b>Net Income</b>	<b>4,263,551</b>	<b>9,106,472</b>	<b>114%</b>
<b>NI Margin</b>	<b>1.26%</b>	<b>3.25%</b>	
EBITDA	84,591,613	81,444,537	-5%
EBITDA Margin	24.97%	29.09%	

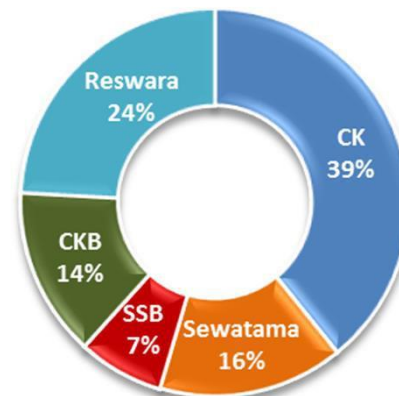
# Revenues

Company	in USD million, unless otherwise stated			
	30-June-15	30-June-16	Change	Y-o-Y
CK	135.9	124.0	(11.9)	-8.8%
Sewatama	65.4	48.9	(16.5)	-25.2%
SSB	28.0	22.5	(5.5)	-19.6%
CKB	58.7	44.8	(13.9)	-23.7%
Reswara	110.3	76.5	(33.8)	-30.7%
Consolidated	338.7	279.9	(58.7)	-17.3%

6M2015 Revenues Breakdown



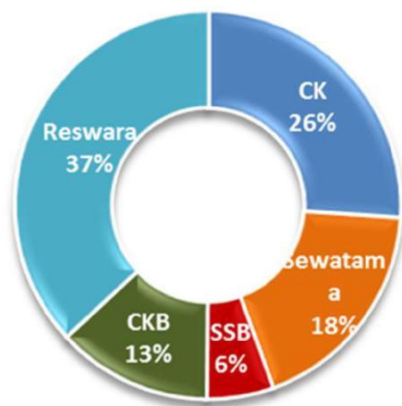
6M 2016 Revenues Breakdown



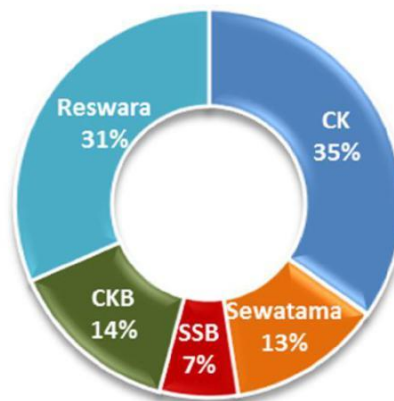
# Gross Profit

Company	30-Apr-16	In USD 30-Apr million, -16 unless otherwise stated			
	30-June-15	30-June-16	Change	Y-o-Y	
CK	20.6	23.3	2.8	13.5%	
Sewatama	14.5	8.7	(5.8)	-40.2%	
SSB	4.4	4.4	(0.0)	0.4%	
CKB	10.2	9.7	(0.5)	-5.2%	
Reswara	29.1	21.2	(7.9)	-27.2%	
Consolidated	65.7	60.3	(5.4)	-8.2%	

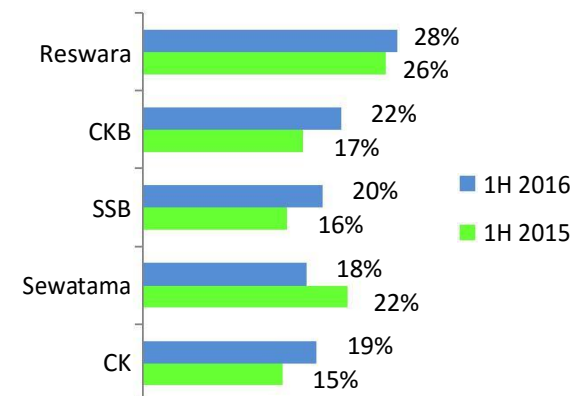
6M 2015 Gross Profit Breakdown by SBU



6M 2016 Gross Profit Breakdown by SBU



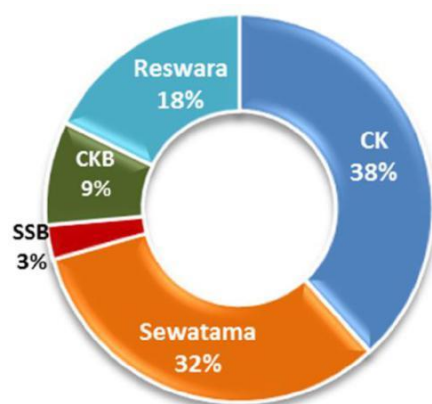
Gross Profit Margin by SBU



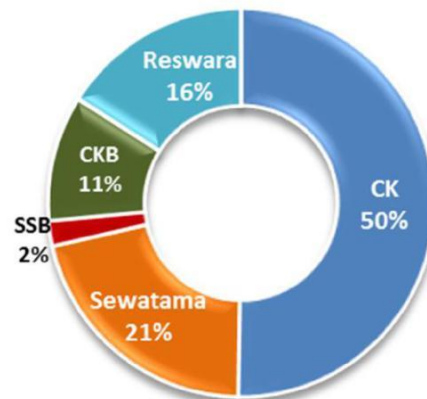
# EBITDA

Company	in USD million, unless otherwise stated			
	30-June-15	30-June-16	Change	Y-o-Y
CK	33.5	39.8	6.3	18.9%
Sewatama	28.4	16.8	(11.7)	-41.1%
SSB	2.5	1.7	(0.9)	-34.0%
CKB	7.6	8.3	0.7	9.0%
Reswara	13.7	12.7	(1.1)	-7.7%
Consolidated	84.3	81.4	(2.9)	-3.4%

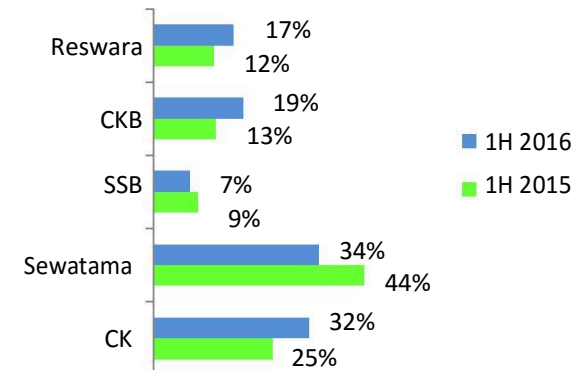
6M 2015 EBITDA Breakdown by SBU



6M 2016 EBITDA Breakdown by SBU



EBITDA Margin by SBU

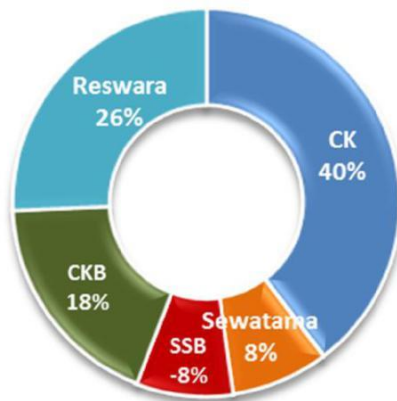




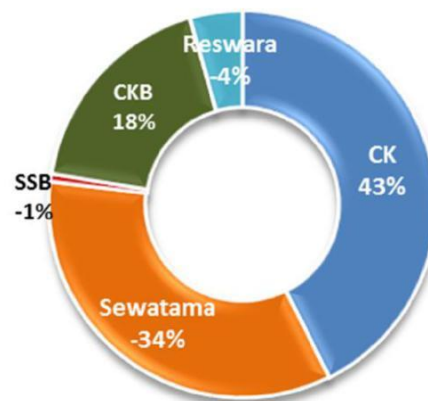
# Net Profit (Loss)

Company	in USD million, unless otherwise stated			
	30-June-15	30-June-16	Change	Y-o-Y
CK	4.9	7.7	2.8	58.7%
Sewatama	1.2	-6.2	(7.4)	-620.3%
SSB	-10	-0.1	0.9	-87.1%
CKB	2.3	3.3	1.0	43.8%
Reswara	-0.2	-0.8	(0.6)	-279.2%
Consolidated	4.3	9.1	4.8	113.6%

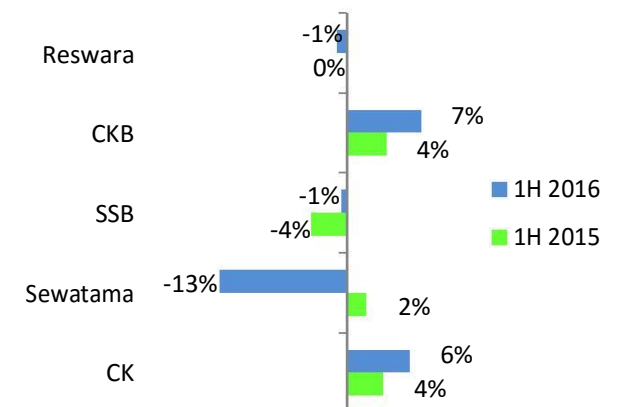
6M 2015 Net Profit Breakdown by SBU



6M 2016 Net Profit Breakdown by SBU



Net Profit Margin by SBU



# NOTES

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